

# IX SYAR-TRILEGAL NATIONAL NEGOTIATION COMPETITION

*June 19 - June 21, 2026*

*Our Supporting Partners*

 TRILEGAL



cyril amarchand mangaldas  
ahead of the curve



WEGGER NEGOTIATION INSTITUTE

DMD<sup>®</sup>  
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POOVAYYA  
ADVOCATES & SOLICITORS



PRESOLV360  
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**SYAR**

SOCIETY FOR YOUNG ADVOCATES AND RESEARCHERS

# ABOUT US

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Society for Young Advocates and Researchers (SYAR India) intends to connect young lawyers, law students and researchers on a platform wherein we guide young talents to excel in the field of law.



It aims at helping Young Advocates and Researchers learn the required skills directly from the practitioners and academicians. SYAR India recognises the importance of professional development and the value of networking opportunities in the field of law and looks forward to engaging with national and international entities to conduct training sessions and educate law students and Young lawyers in the most effective manner.

SYAR India's mission is to support the next generation of legal professionals by providing them with the tools and resources necessary to excel in their field. We offer a wide range of educational and professional development opportunities, including workshops, seminars, and mentorship programs. These opportunities are designed to improve the skills of law students and young lawyers, and prepare them for successful careers in the legal profession.

In addition to individual success, SYAR India is committed to expanding and connecting the legal fraternity for a common cause. Our community is comprised of like-minded individuals who are all working towards the same goal to become the best legal professionals they can be.

We believe that by providing young legal professionals with the resources and support they need, we can help them reach their full potential

# ABOUT OUR SUPPORTING PARTNERS

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## ||| TRILEGAL

**Trilegal** is a leading full-service law firm in India with over 25 years of experience, trusted for its in-depth expertise and client-centric approach. The firm advises a diverse set of clients, including Fortune 500 companies, global investment funds, major Indian conglomerates, domestic and international banks, technology and media giants, family offices, and high-net-worth individuals. With more than 145 partners operating under a distinctive lockstep model, Trilegal is the largest equity partnership in the country. The firm retains over 1,100 professionals across Mumbai, Delhi, Bengaluru, and Gurugram offices. Trilegal has consistently been recognised among India's top-tier firms in leading legal directories such as Chambers & Partners (Asia Pacific and Global), Legal 500 Asia Pacific, and Benchmark Litigation.

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Cyril Amarchand Mangaldas is India's leading law firm with a global reputation of being trusted advisers to its clients. The Firm advises a large and diverse set of clients, including domestic and foreign commercial enterprises, financial institutions, private equity and venture capital funds, start-ups, government and regulatory bodies. With over 1000+ lawyers over six pan-India locations and offices in IFSC, Singapore and Abu Dhabi, it is one of India's leading full-service law firm, providing future-focussed, end-to-end solutions, through both domestic and international collaborations.



# ABOUT OUR SUPPORTING PARTNERS

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**Poovayya & Co.** is a leading full-service law firm that advises at the forefront of business dynamics. Their unwavering commitment lies in providing unmatched insight, delivering the highest quality advice and support effortlessly and effectively on every occasion. They are dynamic, client-focused, and partner-driven. Guided by strong values and a commitment to sustainability, they invest to ensure their clients benefit from their extensive knowledge and market insights. Their ethos is to seamlessly collaborate with their clients as a business partner, not merely as a service provider.



**DMD Advocates** is a leading full-service law firm in India, known for delivering solutions through a holistic approach that combines deep expertise with decades of experience. The firm's core practice areas include litigation & arbitration, taxation,

corporate, regulatory, competition, and intellectual property rights. DMD Advocates has a strong pan-India presence through its principal offices in New Delhi and Mumbai and associate offices in Ahmedabad, Bangalore, Chennai, Cochin, Kolkata, and Bhubaneswar.



Wægger Negotiation Institute is a private consulting company that provides negotiation and conflict management training, advising and mediation, to businesses, to the public, and non-profit organizations.

WNI holds the best in class experience which spans across corporate and commercial negotiations, contract discussions, multi-party dialogues, cross-cultural engagements, workplace mediations, interpersonal dynamics to ensure a perfect blend of emotional intelligence, planning, process, strategic engagement for their clients.

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**Presolv360** is a platform that puts into practice a unique approach to resolve commercial disputes at virtually zero cost. This is possible by blending technology, human expertise and innovation to provide a quick, effective and enforceable outcome.



The existing ways of resolving conflicts are not conducive to the investment and business climate of the country - they are resource-heavy, time-consuming and inefficient. Where 19th century laws still dominate dispute resolution, Presolv360 provides a 21st century solution to up root such modern-day challenges. The platform aspires to procure viable solutions to such issues with optimum use of technology and a futuristic approach.

# ABOUT THE COMPETITION

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Society for Young Advocates and Researchers has been trying to push the limits to educate the upcoming generation of legal professionals to comprehend the value of the Alternative Dispute Resolution mechanism in this fast-paced era. SYAR presents an opportunity for law students to hone their skills in the area of Alternative Dispute Resolution and build the requisite skills required to be a good negotiator.

With the experience of organising five successful editions of our prestigious Negotiation Competition, this year SYAR is launching its Negotiation Competition "IX National Negotiation Competition 2026". The Competition will be organised virtually and it aims to provide a platform that will help students to be a part of disputes corresponding to the reality witnessed by the legal professionals.

Our supporting partners for this competition are, Trilegal, Cyril Amarchand Mangaldas, Poovayya & Co., DMD Advocates and Presolv360. This competition will see participation of law students from across the country.

The nature of the tournament, like that of the previous edition, shall be that of a Commercial Negotiation, involving 2 participants from each participating team, viz. the Client and the Counsel.

# IX-SYAR NNC RULEBOOK 2026

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These are the rules for the IX-SYAR National Negotiation Competition 2026. The Rules of the Competition are reviewed edition wise and are subject to change. Reliance on any past Rules or practice will not in itself be an acceptable excuse for the failure to comply with the rules of the current competition.

## 1. DEFINITIONS

1.1 "Clarifications" refer to procedural order(s) and/or any clarification(s) issued by the administrator(s).

1.2 "Client" is the student of a Negotiation Team who plays the role of the Client in a session of the Competition.

1.3 "Competition" means the 8th National Negotiation Competition, 2025.

1.4 "Competition Administrator(s)" means the person(s) in-charge of organising and managing the Competition.

1.5 "Competition Rounds" means the Preliminary Rounds, the Octa-Final Round, the Quarter-Final Rounds, the Semi-Final Rounds, the Final Round and any other rounds that the Competition Administrator may so designate.

1.6 "Counsel" is the student of each Negotiation Team who plays the role of counsel in a session of the Competition.

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1.7 "General Information" means the factual information in relation to a negotiation proposition that is provided to both parties.

1.8 "Hidden Information" means certain factual information containing confidential elements to be taken into account in determining the strategy and tactics of the Negotiation Teams in a given session.

1.9 "IST" means Indian Standard Time.

1.10 "Negotiation Team" are the 2 students representing a team that have been admitted to act as Client and Counsel in the Competition.

1.11 "Requesting Party" is the party to which the Competition has assigned the role of the party which has requested the negotiation.

1.12 "Responding Party" is the party to which the Competition has assigned the role of the party which has to respond to the request for the negotiation.

## 2. INTERPRETATION OF RULES

The administrators will have exclusive authority to interpret the Rules in the interest of fairness and equality. The interpretation placed upon these Rules by the administrators shall be conclusive and in case of any doubt in the understanding or interpretation of any matter concerning the Competition

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The decision of the Competition Administrator will be final and binding.

### 3. ELIGIBILITY

3.1 The Competition is open to all students, enrolled bonafide on a regular basis in an Undergraduate LL.B. Degree Course or its equivalent conducted by any recognized institute.

3.2 A recognized institution shall be entitled to send only four teams to the competition.

### 4. TEAM STRUCTURE

4.1 In a negotiation session, each participating team will be represented by no more than two eligible students with one taking the role of "Counsel"; and the other taking the role of "Client".

4.2 Certificates for participating team members will be prepared from the team lists submitted. The certificates of participation will show the names of the team members exactly as they have been submitted.

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# 5. REGISTRATION

## 5.1. GENERAL

5.1.1. Each team shall provisionally register for the competition by filling the online registration form latest by April 30, 2026. The online google form that needs to be filled is available at: [here](#)

The Organizing Committee will communicate the acceptance of the provisional registration and email the final registration form for the completion of registration formalities. The teams are strongly encouraged to complete the registration form at the earliest possible.

5.1.2. The registration form requires teams to specify the roles of each individual member. Once registered, a team will not be permitted to vary the composition of the team in any manner. Changes, if any, may only be made with the express permission of the administrators (at their discretion), if due reason is shown for the same.

5.1.3 The registration is restricted to a maximum of 72 teams for this competition.

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## 5.2. REGISTRATION FEE

5.2.1 The registration fee for the competition is INR 6000. This fee is non-refundable and has to be paid by all teams.

5.2.2 The payment details shall be shared following the confirmation of the provisional registration. All teams must attach a scanned copy of the e-transfer receipt in the Registration form.

5.2.3 There shall be no refund of the registration fee under any circumstance, unless the competition is called off.

5.2.4 Once a team is registered, a team code shall be assigned to it by the administrators. This team code will serve as their unique identifier throughout the competition. Any team that fails to send the details of the payment of fees shall not be allocated a team code.

5.2.5 The administrators reserve the absolute discretion to refuse or cancel the registration of any team.

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## 6. CLARIFICATIONS TO THE PROPOSITION

6.1 All requests for clarifications to the proposition must be emailed to [syar.negotiation@gmail.com](mailto:syar.negotiation@gmail.com), latest by June 5, 2026 (11:59 P.M. IST).

6.2 The request for clarifications should be clear and related to the facts of the case. Any one team can only submit 10 questions.

6.3 All clarifications issued in the form of a procedural order shall be released by June 15, 2026.

6.4 The clarifications as and when issued become a part of the Competition proposition.

6.5 Requests will be answered at the discretion of the Competition Administrator(s). Requests that do not comply with the Rules, in particular requests without a sufficient explanation of their significance, may remain unanswered. All answers to requests for clarification will be distributed by email to all Teams selected to participate in the Competition.

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# 7. COMPETITION PROPOSITION

## 7.1 GENERAL

7.1.1 Five negotiation propositions will be sent to all participating teams before the start of the Competition at a date communicated by the Competition Administrator. All participating teams will receive General Information for the preliminary rounds, the octa-finals, the quarter-finals, the semi-final and the final round.

7.1.2 Each proposition will consist of- a. General information for all parties; and b. Hidden information for each party in dispute.

7.1.3. The Hidden Information shall be provided to the negotiation teams 30 minutes prior to the sessions.

7.1.4. The clarifications as and when issued become a part of the Competition proposition.

## 7.2 INTERPRETATION OF THE COMPETITION PROPOSITION

7.2.1 Whilst the participating teams are not allowed to create new facts, the negotiation propositions are subject to reasonable interpretation and the participating teams may draw reasonable conclusions from them. Whether a participating team's interpretation is reasonable is a matter entirely within the discretion of the Judges.

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7.2.2 Failure to stay within a reasonable interpretation of the negotiation proposition may result in a Penalty in accordance with the Competition Rules. In case of any doubt in the understanding or interpretation of any matter concerning the Competition, the decision of the Competition Administrator will be final and binding.

## **8. NEGOTIATION SESSION**

### **8.1 GENERAL**

8.1.1 The Competition shall consist of preliminary round and advance rounds. Each participating team will be required to take part in preliminary round, on the basis of which the participating team may proceed to the advance rounds. The advance rounds shall, unless otherwise specified, consist of four knock-out rounds – octa-finals, quarter-finals, semi-finals and the final round.

8.1.2 The whole competition shall be conducted through an online platform Zoom and each and every team is required to download the application for the smooth functioning of the competition.

### **8.2 TIME LIMITS**

8.2.1 Each participating team will get a session time which will be inclusive of opening statements, deliberations and settlement by each team.

8.2.2 In the preliminary rounds, each negotiation session will consist of 50 minutes, a break-up of which is as follows: (A) 40 minutes for the actual negotiation; (B) 10 minutes (5 minutes per participating team) for feedback by the Judges.

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8.2.3 In the octa-final rounds, each negotiation session will consist of 60 minutes, a break-up of which is as follows: (A) 50 minutes for the actual negotiation; (B) 10 minutes (5 minutes per participating team) for feedback by the Judges.

8.2.4 In the quarter-final rounds, each negotiation session will consist of 70 minutes, a break-up of which is as follows: (A) 60 minutes for the actual negotiation; (B) 10 minutes (5 minutes per participating team) for feedback by the Judges.

8.2.5 In the semi-final rounds, each negotiation session will consist of 90 minutes, a break-up of which is as follows: (A) 70 minutes for the actual negotiation; (B) 20 minutes (10 minutes per participating team) for feedback by the Judges.

8.2.6 In the finals round, the negotiation session will consist of 120 minutes, a break-up of which is as follows: (A) 90 minutes for the actual negotiation; (B) 30 minutes (15 minutes per participating team) for feedback by the Judges.

### **8.3 ANONYMITY**

8.3.1 The participating teams must not disclose the names of the team members or the institution to the Judges during the negotiation sessions.

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## 8.4 QUALIFICATION FOR ADVANCE ROUNDS

8.4.1 The top 16 teams in the preliminary round shall qualify for the octa finals. The teams shall be ranked according to the following criteria:

1. First, the team with the higher score in the preliminary round shall be ranked higher.
2. Secondly, if there is a tie in the total score, the team with the higher number of marks in the opening statement will be ranked higher.
3. Lastly, for teams that have the same marks in the opening statement, the team with the higher marks in originality in suggested alternative courses of action shall be ranked higher.

## 8.5 ADVANCE ROUNDS

**8.5.1. OCTA FINAL ROUNDS:** The matchups of the octa final rounds will be based on the ranking in the preliminary rounds and shall be as follows:

- i. Octa Final 1: Rank 1 (Requesting) v. Rank 16 (Responding)
- ii. Octa Final 2: Rank 2 (Responding) v. Rank 15 (Requesting)
- iii. Octa Final 3: Rank 3 (Requesting) v. Rank 14 (Responding)
- iv. Octa Final 4: Rank 4 (Responding) v. Rank 13 (Requesting)
- v. Octa Final 5: Rank 5 (Requesting) v. Rank 12 (Responding)
- vi. Octa Final 6: Rank 6 (Responding) v. Rank 11 (Requesting)
- vii. Octa Final 7: Rank 7 (Requesting) v. Rank 10 (Responding)
- viii. Octa Final 8: Rank 8 (Responding) v. Rank 9 (Requesting)

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**8.5.2. QUARTER FINAL ROUNDS:** The matchups of the quarter-final rounds will be based on the ranking in the octa finals rounds and shall be as follows:

i. Quarter Final 1:

Winner of Octa Final 1 (Responding) v. Winner of Octa Final 5 (Requesting)

ii. Quarter Final 2:

Winner of Octa Final 2 (Requesting) v. Winner of Octa Final 6 (Responding)

iii. Quarter Final 3:

Winner of Octa Final 3 (Responding) v. Winner of Octa Final 7 (Requesting)

iv. Quarter Final 4:

Winner of Octa Final 4 (Requesting) v. Winner of Octa Final 8 (Responding)

**8.5.3. SEMI-FINAL ROUND:** The matchups in the semi-final rounds shall be as follows:

i. Semi Final 1: Winner of Quarter Final 1 (Requesting) v. Winner of Quarter Final 3 (Responding)

ii. Semi Final 2: Winner of Quarter Final 2 (Responding) v. Winner of Quarter Final 4 (Requesting)

**8.5.4. FINAL ROUND:** The matchups in the final round shall be as follows :

Final Round: Winner of Semi Final 1 (Requesting) v. Winner of Semi Final 2 (Responding)

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## 9. JUDGING CRITERIA

9.1 The negotiation session shall be judged on the following criteria:

1. Opening statement
2. Identifying and advancing Party's Interest
3. Information gathering
4. Team work
5. Relationship building with the other Party
6. Overall negotiation strategy

9.2 The judging criteria shall be applied to the performance of both: the counsel as well as the client.

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# 10. PRIZES AND AWARDS

10.1 The winner of the final round will be declared the “Winning Team”, which will include the cash prize of INR 10,000.

10.2 The losing finalists will be declared the “Runners-Up”, which will include the cash prize of INR 7,000.

10.3 The Team with highest score in Preliminary Round will be adjudged as the “Best Negotiating Team”, which will include a cash prize of INR 5,000.

10.4 The Winning Team shall be offered an internship opportunity with Trilegal and Cyril Amarchand Mangaldas.

10.5 The Runners-Up team shall be offered an internship opportunity with Poovayya & Co.

10.6 The Best Negotiating Team in the preliminary round shall be offered an internship opportunity with DMD Advocates.

10.7 E-Certificate of Merit shall be given to the Winners, Runners-up, Best Negotiating Team and all the teams qualifying to Advance Rounds.

10.8 E-certificate of Participation shall be provided to all the participants.

# IMPORTANT DATES

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PARTICULARS	LAST DATES
LAST DATE FOR PROVISIONAL REGISTRATION	APR. 30, 2026
LAST DATE FOR FINAL REGISTRATION	MAY. 15, 2026
RELEASE OF NEGOTIATION PROBLEM(S)	JUN. 1, 2026
LAST DATE FOR SEEKING CLARIFICATION	JUN. 5, 2026
PROCEDURAL ORDER FOR CLARIFICATIONS	JUN. 15, 2026
DATE OF NEGOTIATION ROUNDS	JUN. 19-21, 2026

# CONTACT DETAILS

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EVENT CO-ORDINATORS